# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 17, 2011

# Citi Trends, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

000-51315

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(Commission File Number)

(IRS Employer Identification No.)

104 Coleman Boulevard, Savannah, Georgia

(Address of principal executive offices)

**31408** (Zip Code)

Registrant's telephone number, including area code: **(912) 236-1561** 

Former name or former address, if changed since last report: Not applicable

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (See General Instruction A.2 below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre- commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On August 17, 2011, Citi Trends, Inc. (the "Company") issued a press release reporting its financial results for its second quarter ended July 30, 2011 (the "Earnings Release"). A copy of the Earnings Release is attached to this Current Report on Form 8-K ("Current Report") as Exhibit 99.1 and the contents of which are incorporated herein solely for purposes of this Item 2.02 disclosure.

The information in this Item 2.02, including the Earnings Release attached to this Current Report, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Item 2.02, including the Earnings Release, shall not be incorporated by reference into any filings under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits			
Exhibit No.		Description	
99.1	Earnings Release dated August 17, 2011		
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### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CITI TRENDS, INC.

Date: August 17, 2011

/s/ Bruce D. Smith By:

Bruce D. Smith Name: Title:

Chief Financial Officer

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**Exhibit Index** 

Exhibit No. Description 99.1 Earnings Release dated August 17, 2011

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#### CITI TRENDS ANNOUNCES SECOND QUARTER 2011 RESULTS

Second quarter sales increased 0.9%; comparable store sales decreased 11.9% Second quarter 2011 loss per share of \$0.69 compared with \$0.04 loss last year

SAVANNAH, GA (August 17, 2011) — Citi Trends, Inc. (NASDAQ: CTRN) today reported results for the second quarter of fiscal 2011.

#### <u>Financial Highlights — Second quarter ended July 30, 2011</u>

Total sales in the second quarter ended July 30, 2011 increased 0.9% to \$130.2 million compared with \$129.0 million in the second quarter ended July 31, 2010. Comparable store sales decreased 11.9% in this year's second quarter.

Net loss was \$10.0 million, or \$0.69 per diluted share, in the second quarter of 2011, compared with a net loss of \$0.6 million, or \$0.04 per diluted share, in last year's second quarter. The increase in this year's net loss was a result of the negative comparable store sales and a related need to take clearance markdowns. In addition, non-cash impairment expense totaling \$1.6 million was recorded in the second quarter of 2011 related to the property and equipment at 21 underperforming stores, and selling, general and administrative expenses include \$0.6 million of expenses incurred in connection with the previously announced closing of the Savannah, Georgia distribution center.

The Company opened 9 stores, and relocated or expanded 4 others in the second quarter of 2011, reaching a total store count of 482 at the end of the quarter. In addition, 10 stores were converted to the new Citi Lights format in the quarter.

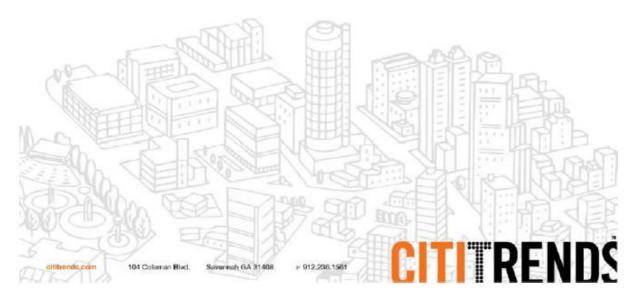
#### Financial Highlights — First half ended July 30, 2011

Total sales in the first half of fiscal 2011 increased 2.9% to \$319.4 million compared with \$310.4 million in the first half of fiscal 2010. Comparable store sales decreased 8.9% in the first half of this year. Net income decreased to \$2.1 million compared with \$11.9 million in last year's first half. Earnings per diluted share were \$0.14 in the first half of 2011 compared with \$0.82 in 2010's first half.

#### **Investor Conference Call and Webcast**

Citi Trends will host a conference call today at 9:00 a.m. ET. The number to call for the live interactive teleconference is (212) 231-2901. A replay of the conference call will be available until August 24, 2011, by dialing (402) 977-9140 and entering the passcode, 21533196. The live broadcast of the quarterly conference call will be available online at the Company's website, www.cititrends.com, as well as http://ir.cititrends.com/events.cfm, beginning today at 9:00 a.m. ET. The online replay will follow shortly after the call and continue through August 24, 2011.

During the conference call, the Company may discuss and answer questions concerning business and financial developments and trends. The Company's responses to questions,



as well as other matters discussed during the conference call, may contain or constitute information that has not been disclosed previously.

### **About Citi Trends**

Citi Trends, Inc. is a value-priced retailer of urban fashion apparel and accessories for the entire family. After opening 4 stores thus far in August 2011, the Company currently operates 486 stores located in 27 states. Citi Trends' website address is www.cititrends.com. *CTRN-E* 

#### **Forward-Looking Statements**

All statements other than historical facts contained in this news release, including statements regarding our future financial results and position, business policy and plans and objectives of management for future operations, are forward-looking statements that are subject to material risks and uncertainties. The words "believe," "may," "could," "plans," "estimate," "continue," "anticipate," "intend," "expect" and similar expressions, as they relate to Citi Trends, are intended to identify forward-looking statements. Statements with respect to earnings guidance are forward-looking statements. Investors are cautioned that any such forward-looking statements are subject to the finalization of the Company's quarterly financial and accounting procedures, are not guarantees of future performance or results and are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Actual results or

developments may differ materially from those included in the forward-looking statements, as a result of various factors which are discussed in Citi Trends, Inc. filings with the Securities and Exchange Commission. These risks and uncertainties include, but are not limited to, uncertainties relating to economic conditions, growth risks, consumer spending patterns, competition within the industry, competition in our markets and the ability to anticipate and respond to fashion trends. Any forward-looking statements by the Company, with respect to earnings guidance or otherwise, are intended to speak only as of the date such statements are made. Except as required by applicable law, including the securities laws of the United States and the rules and regulations of the Securities and Exchange Commission, Citi Trends does not undertake to publicly update any forward-looking statements in this news release or with respect to matters described herein, whether as a result of any new information, future events or otherwise.

Contact:

Bruce Smith Chief Financial Officer (912) 443-2075 David Alexander President and Chief Executive Officer (912) 443-3924

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# CITI TRENDS, INC. CONDENSED STATEMENTS OF OPERATIONS (unaudited) (in thousands, except per share data)

	Ju	n Weeks Ended ly 30, 2011	Thirteen Weeks Ended July 31, 2010 (unaudited)	
Net sales	(u \$	naudited) 130,233	\$	129,042
Cost of sales	Ψ	86,781	Ψ	80,762
Gross profit	·	43,452		48,280
Selling, general and administrative expenses (1)		50,688		44,426
Depreciation and amortization		6,351		4,769
Asset impairment		1,609		
Loss from operations		(15,196)		(915)
Interest income		65		44
Interest expense		(6)		(5)
Loss before income tax benefit		(15,137)		(876)
Income tax benefit		(5,106)		(309)
Net loss	\$	(10,031)	\$	(567)
Basic net loss per common share	\$	(0.69)	\$	(0.04)
Diluted net loss per common share	\$	(0.69)	\$	(0.04)
Weighted groups charge used to compute having not loss per charge		14,596		14,515
Weighted average shares used to compute basic net loss per share		14,596		14,515
Weighted average shares used to compute diluted net loss per share		14,330	-	14,515
		Six Weeks Ended ly 30, 2011		y-Six Weeks Ended July 31, 2010
Not calco		ly 30, 2011 maudited)	<u>J</u>	(uly 31, 2010 (unaudited)
Net sales		ly 30, 2011 maudited) 319,401		(uly 31, 2010 (unaudited) 310,448
Cost of sales		ly 30, 2011 naudited) 319,401 200,880	<u>J</u>	(unaudited) 310,448 189,778
Cost of sales Gross profit		ly 30, 2011 naudited) 319,401 200,880 118,521	<u>J</u>	(uly 31, 2010 (unaudited) 310,448 189,778 120,670
Cost of sales Gross profit Selling, general and administrative expenses (1)		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760	<u>J</u>	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935	<u>J</u>	(uly 31, 2010 (unaudited) 310,448 189,778 120,670
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609	<u>J</u>	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217	<u>J</u>	(unaudited) 310,448 189,778 120,670 92,876 9,519 — 18,275
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119	<u>J</u>	189,778   120,670   92,876   9,519   —   18,275   99
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10)	<u>J</u>	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519 ————————————————————————————————————
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense Income before income tax expense		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10) 3,326	<u>J</u>	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519 — 18,275 99 (9) 18,365
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10)	<u>J</u>	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519 ————————————————————————————————————
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense Income before income tax expense Income tax expense		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10) 3,326 1,264	\$	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519 — 18,275 99 (9) 18,365 6,483
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense Income before income tax expense Income tax expense		ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10) 3,326 1,264	\$	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519 — 18,275 99 (9) 18,365 6,483
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense Income before income tax expense Income tax expense Net income	\$ \$ \$	ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10) 3,326 1,264 2,062	\$	(unaudited) (unaudited) 310,448 189,778 120,670 92,876 9,519 —— 18,275 99 (9) 18,365 6,483 11,882
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense Income before income tax expense Income tax expense Net income  Basic net income per common share Diluted net income per common share	\$ \$ \$ \$	ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10) 3,326 1,264 2,062  0.14 0.14	\$	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519 — 18,275 99 (9) 18,365 6,483 11,882 0.82 0.82
Cost of sales Gross profit Selling, general and administrative expenses (1) Depreciation and amortization Asset impairment Income from operations Interest income Interest expense Income before income tax expense Income tax expense Net income  Basic net income per common share	\$ \$ \$ \$	ly 30, 2011 maudited) 319,401 200,880 118,521 101,760 11,935 1,609 3,217 119 (10) 3,326 1,264 2,062	\$	(uly 31, 2010 (unaudited) 310,448 189,778 120,670 92,876 9,519 — 18,275 99 (9) 18,365 6,483 11,882

<sup>(1)</sup> Includes \$615 of expenses incurred in connection with the closing of a distribution center.

	July 30, 2011 (unaudited)		<u>July 31, 2010</u> (unaudited)	
Assets:				
Cash and cash equivalents	\$ 49,496	\$	84,636	
Short-term investment securities	_		3,148	
Inventory	122,313		107,556	
Prepaid and other current assets	17,846		16,742	
Assets held for sale	1,415		_	
Property and equipment, net	94,132		73,434	
Long-term investment securities	19,968		_	
Other noncurrent assets	4,671		4,849	
Total assets	\$ 309,841	\$	290,365	
Liabilities and Stockholders' Equity:				
Accounts payable	\$ 61,555	\$	58,942	
Accrued liabilities	27,179		24,685	
Other current liabilities	1,669		1,909	
Noncurrent liabilities	10,750		9,253	
Total liabilities	101,153		94,789	
Total stockholders' equity	208,688		195,576	
Total liabilities and stockholders' equity	\$ 309,841	\$	290,365	