# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 26, 2007

# Citi Trends, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction

of incorporation)

**000-51315** (Commission File Number) **52-2150697** (IRS Employer Identification No.)

**102 Fahm Street, Savannah, Georgia** (Address of principal executive offices)

**31401** (Zip Code)

Registrant's telephone number, including area code: (912) 236-1561

Former name or former address, if changed since last report: Not applicable

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (See General Instruction A.2 below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre- commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On November 26, 2007, Citi Trends, Inc. (the "Company") issued a press release reporting its financial results for the third quarter ended November 3, 2007 (the "Earnings Announcement"). A copy of the Earnings Announcement is attached to this Current Report on Form 8-K ("Current Report") as Exhibit 99.1 and the contents of which are incorporated herein solely for purposes of this Item 2.02 disclosure.

The information in this Item 2.02, including the exhibit attached to this Current Report, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibit, shall not be incorporated by reference into any filings under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Earnings Release dated November 26, 2007

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CITI TRENDS, INC.

Date: November 26, 2007

By: /s/ Bruce D. Smith

Name: Bruce D. Smith Title: Chief Financial Officer

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## Exhibit Index

 Exhibit No.
 Description

 99.1
 Earnings Release dated November 26, 2007

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#### CITI TRENDS ANNOUNCES THIRD QUARTER 2007 RESULTS Third quarter net loss of \$513,000 compared with net income of \$2.8 million last year Third quarter comparable store sales increased 1.9% on a comparable store, comparable weeks basis; decreased 2.7% on a fiscal quarter basis Lowering 2007 earnings guidance to a range of \$0.91 to \$0.96 per share

SAVANNAH, GA (November 26, 2007) — Citi Trends, Inc. (NASDAQ: CTRN) today reported results for the third quarter ended November 3, 2007.

#### Financial Highlights — 13 weeks ended November 3, 2007

Total net sales increased 14.2% to \$99.5 million compared with \$87.1 million in the 13-week period ended October 28, 2006. Comparable store sales increased 1.9% on a comparable store, comparable weeks basis. Each quarter of fiscal 2007 starts one week later than the same quarter of 2006, due to the Company's 2006 fiscal year having 53 weeks versus the normal 52 weeks. This timing shift can have a significant impact on quarterly sales comparisons. The measurement of sales in comparable stores for comparable weeks above is based on sales during the 13 weeks ended November 3, 2007 in relation to the 13 weeks ended November 4, 2006. On a fiscal quarter basis, comparing the 13 weeks ended November 3, 2007 with the 13 weeks ended October 28, 2006, comparable store sales decreased 2.7%.

As a result of the negative comparable store sales on a fiscal basis and a related increase in clearance markdowns, the Company had a net loss of \$513,000 in the third quarter of 2007, compared with net income of \$2,809,000 in the prior-year quarter. Net loss per diluted share was \$0.04, compared with net income per diluted share of \$0.20 in last year's third quarter.

The Company opened six stores in the third quarter of 2007, reaching a total store count of 306 at the end of the quarter. For the remainder of the fiscal year, the Company plans to open an additional 13 stores bringing the end of year store count to 319.

#### Financial Highlights — 39 weeks ended November 3, 2007

Total net sales increased 18.7% to \$302.9 million compared with \$255.1 million in the 39-week period ended October 28, 2006. Comparable store sales increased 1.9% on a comparable store, comparable weeks basis and 0.7% on a fiscal basis. Net income decreased to \$5,836,000 compared with \$10,979,000 in the first 39 weeks of 2006. Net income per diluted share decreased to \$0.41, including \$0.04 of expenses related to a secondary stock offering, compared with \$0.78 in the prior year period.

#### Fiscal 2007 Outlook

The Company is lowering its estimate of 2007 earnings to a range of \$0.91 to \$0.96 per diluted share. This guidance, which includes the secondary stock offering expenses of \$0.04, is based upon an anticipated 2007 comparable store sales increase of approximately 1% to 2% on a comparable weeks basis and a comparable store sales decrease of approximately 1% to 2% on a

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fiscal basis. For the year, the Company expects to increase selling square footage by at least 20%, consistent with the Company's previously issued guidance.

The Company reminds investors of the complexity of accurately assessing future results given the difficulty in predicting fashion trends, consumer preferences and general economic conditions and the impact of other business variables. See "Forward-Looking Statements" below for more information regarding these uncertainties.

## Investor Conference Call and Webcast

Citi Trends will host a conference call on November 26, 2007 at 5:00 p.m. ET. The number to call for the live interactive teleconference is (913) 981-4911. A replay of the conference call will be available until December 4, 2007, by dialing (719) 457-0820 and entering the passcode, 2886491. The live broadcast of Citi Trends' quarterly conference call will be available online at the Company's website, www.cititrends.com, as well as http://ir.cititrends.com/medialist.cfm on November 26, 2007, beginning at 5:00 p.m. ET. The online replay will follow shortly after the call and continue through December 4, 2007.

During the conference call, the Company may discuss and answer questions concerning business and financial developments and trends. The Company's responses to questions, as well as other matters discussed during the conference call, may contain or constitute information that has not been disclosed previously.

#### About Citi Trends

Citi Trends, Inc. is a value-priced retailer of urban fashion apparel and accessories for the entire family. The Company currently operates 311 stores located in 19 states in the Southeast, Mid-Atlantic and Midwest regions and the state of Texas. Citi Trends' website address is www.cititrends.com. *CTRN-E* 

#### **Forward-Looking Statements**

All statements other than historical facts contained in this news release, including statements regarding our future financial results and position, business policy and plans and objectives of management for future operations, are forward-looking statements that are subject to material risks and uncertainties. The words "believe," "may," "could," "plans," "estimate," "continue," "anticipate," "intend," "expect" and similar expressions, as they relate to Citi Trends, are intended to identify forward-looking statements. Statements with respect to earnings guidance are forward-looking statements. Investors are cautioned that any such forward-looking statements are subject to the finalization of the Company's quarterly financial and accounting procedures, are not guarantees of future performance or results and are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Actual results or

developments may differ materially from those included in the forward-looking statements, as a result of various factors which are discussed in Citi Trends, Inc. filings with the Securities and Exchange Commission. These risks and uncertainties include, but are not limited to, uncertainties relating to economic conditions, growth risks, consumer spending patterns, competition within the industry, competition in our markets and the ability to anticipate and respond to fashion trends. Except as required by applicable law, including the securities laws of the United States and the rules and regulations of the Securities and Exchange Commission, Citi Trends does not undertake to publicly update any forward-looking statements in this news release or with respect to matters described herein, whether as a result of any new information, future events or otherwise.

Contact:

Bruce Smith Citi Trends, Inc. Chief Financial Officer (912) 443-2075 Ed Anderson Citi Trends, Inc. Chairman and Chief Executive Officer (912) 443-3705

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## CITI TRENDS, INC. CONDENSED STATEMENTS OF INCOME (unaudited) (in \$000's, except per share data)

	Thirteen Weeks Ended				
		November 3, 2007 (unaudited)		October 28, 2006 (unaudited)	
Net sales	\$	99,542	\$	87,118	
Cost of sales		65,026		54,155	
Gross profit		34,516		32,963	
Selling, general and administrative expenses		32,455		27,139	
Depreciation and amortization		3,265		2,063	
Income (loss) from operations		(1,204)		3,761	
Interest income		522		475	
Interest expense		(107)		(90)	
Income (loss) before provision (benefit) for income taxes		(789)		4,146	
Provision (benefit) for income taxes		(276)		1,337	
Net income (loss)	\$	(513)	\$	2,809	
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Net income (loss) per share, basic		(0.04)	\$	0.21	
Net income (loss) per share, diluted		(0.04)	\$	0.20	
Weighted average shares used to compute net income (loss) per share, basic		14,023		13,583	
Weighted average shares used to compute net income (loss) per share, diluted		14,023		14,083	

#### CITI TRENDS, INC. CONDENSED STATEMENTS OF INCOME (unaudited) (in \$000's, except per share data)

	Thirty-Nine Weeks Ended				
	No	November 3, 2007		October 28, 2006	
		(unaudited)		(unaudited)	
Net sales	\$	302,944	\$	255,130	
Cost of sales		191,638		157,640	
Gross profit		111,306		97,490	
Selling, general and administrative expenses		94,578		76,161	
Depreciation and amortization		9,095		5,963	
Income from operations		7,633		15,366	
Interest income		1,703		1,429	
Interest expense		(372)		(169)	
Income before provision for income taxes		8,964		16,626	
Provision for income taxes		3,128		5,647	
Net income	\$	5,836	\$	10,979	
	\$				
Net income per share, basic		0.42	\$	0.81	
Net income per share, diluted		0.41	\$	0.78	
Weighted average shares used to compute net income per share, basic		13,917		13,516	
Weighted average shares used to compute net income per share, diluted		14,235		14,032	

# CITI TRENDS, INC. CONDENSED BALANCE SHEETS (unaudited) (in \$000's)

		November 3, 2007 (unaudited)		October 28, 2006	
Assets:	(1	inaudited)		(unaudited)	
Cash and cash equivalents	\$	8,679	\$	5,667	
Marketable securities		43,721		49,904	
Inventory		93,886		74,499	
Other current assets		9,288		8,629	
Property and equipment, net		43,895		30,335	
Other noncurrent assets		5,176		1,641	
Total assets	\$	204,645	\$	170,675	
Liabilities and Stockholders' Equity:					
Accounts payable	\$	49,208	\$	43,444	
Accrued liabilities		14,289		12,524	
Other current liabilities		3,921		2,956	
Noncurrent liabilities		8,239		7,156	
Total liabilities		75,657		66,080	
Total stockholders' equity		128,988		104,595	
Total liabilities and stockholders' equity	\$	204,645	\$	170,675	

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